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Virtual Teams: Building Engagement and Productivity

Martine Haas

Professor of Management, The Wharton School

The Lauder Professor, University of Pennsylvania

Anthony L. Davis Director, The Lauder Institute
of Management & International Studies



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Our agenda

- What are virtual teams?
- Benefits of virtual teams
- Challenges of virtual teams
- Implications for leaders
- Key takeaways

What are virtual teams?

Definition:

Members are **geographically dispersed**

Communication is **technology dependent**



Common synonyms:

Distributed teams

Cross-border teams

Global teams

NOTE: Teams can be completely virtual or partially virtual



How widely used are virtual teams?

Survey of 379 U.S. organizations:

- 46% use virtual teams
- organizations with multinational operations (66%), organizations with U.S.-only operations (28%)
- publicly owned for-profit companies (50%), privately owned for-profit organizations (46%), government agencies (9%)

Source: Society for Human Resource Studies

Benefits of Virtual Teams

Survey of 379 U.S. organizations:

- utilize **talent** in different locations (53%)
- boost **collaboration** (49%)
- improve **productivity** (39%)
- minimize **travel costs** (39%)
- carry out **global projects** (37%)

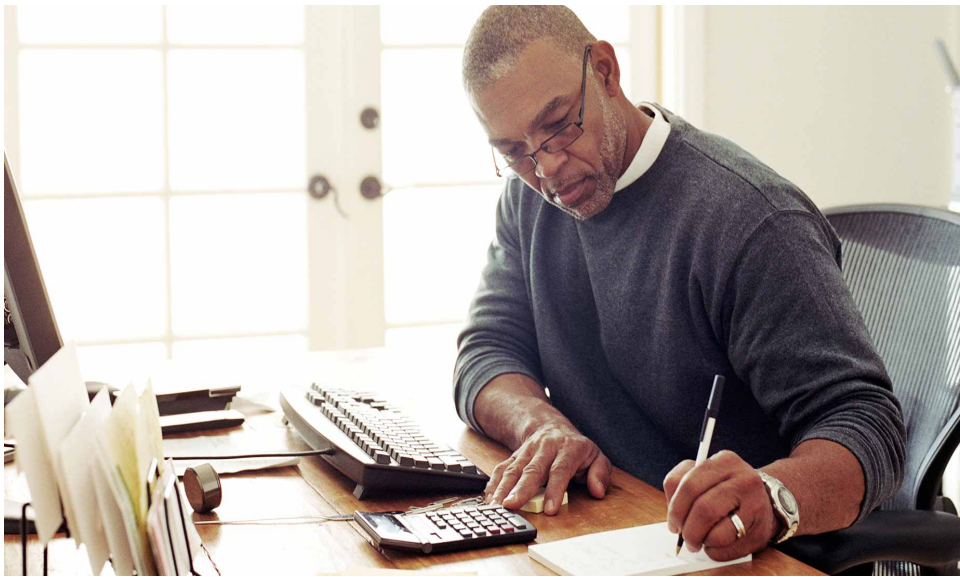
Source: Society for Human Resource Studies

Benefits of Virtual Teams – Post Covid-19

Also:

- Lower office space costs
- Attract, motivate, and retain employees
 - Reduced need to commute
 - Lower cost of living
 - Increased flexibility
 - Balancing work and family
 - Improved lifestyles

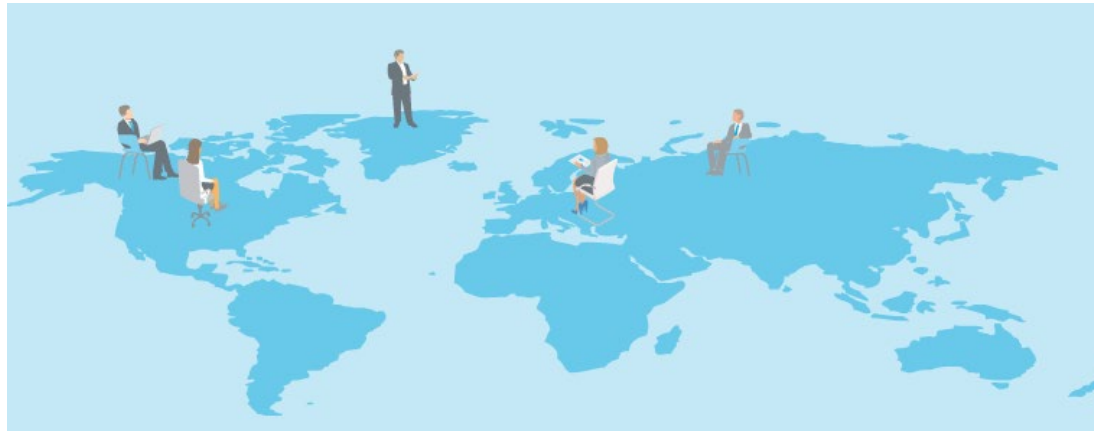
Challenges of Virtual Teams



Technology



Time Zones



Hierarchy



Languages



But the challenges go much deeper...

SURFACE-LEVEL CHALLENGES:

- Technology
- Time zones
- Hierarchy
- Languages

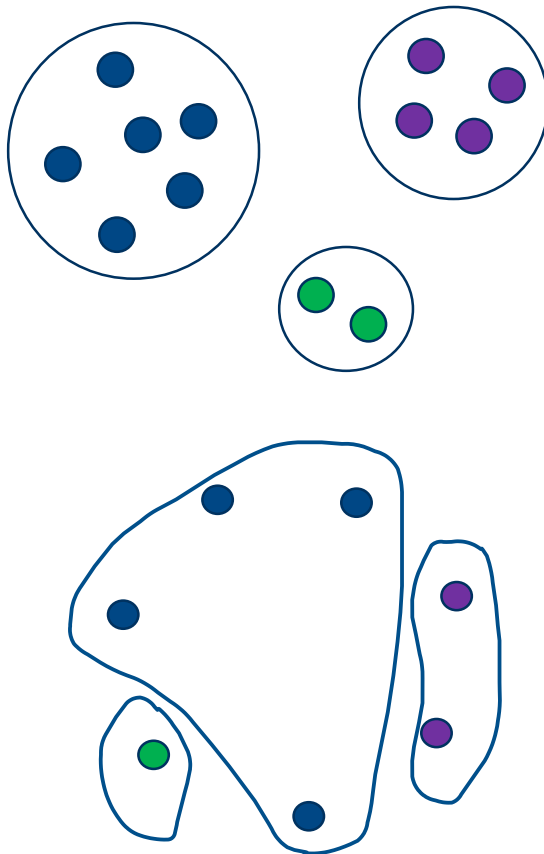


DEEP-LEVEL CHALLENGES:

- Shared identity
- Shared understanding

Shared Identity

Subgroups



Shared Identity



Consequences:

- Reduced motivation to work together
 - “Us versus Them” mentality
 - Lack of interpersonal trust
 - Lack of psychological safety
 - Information withholding
 - Conflict

Shared Understanding

Lack of “common ground”

- Shared information
- Shared context



Shared Understanding



Consequences:

- Reduced ability to work together
 - Miscommunication
 - Missed information
 - Mutual knowledge gaps
 - Mistakes and inefficiencies
 - Overlooked opportunities

So, what's a leader to do?

SURFACE-LEVEL CHALLENGES:

- Technology
- Time zones
- Hierarchy
- Languages



DEEP-LEVEL CHALLENGES:

- Shared identity
- Shared understanding

Building Shared Identity

SHARED IDENTITY

- Launch team in person
- Emphasize team goals
- Hold frequent team meetings
- Keep stereotypes in check
- Be inclusive
- Use video
- Give virtual tours
- Share 24/7 burden
- Build in unstructured time to chat
- Share and celebrate successes
- Meet in person regularly

Building Shared Understanding

SHARED UNDERSTANDING

- Schedule regular meetings
- Use multiple collaboration tools
- Pay extra attention to those who are on phone or video, non-dominant language speakers, or lower status in hierarchy
- Consider team members' other commitments
- Learn about everyone's contexts
- Regularly invite everyone's input
- Solicit diverse and dissenting opinions

Takeaways

- Leading virtual teams is even more challenging than leading traditional teams
- Virtual teams can offer important benefits for managing talent, collaboration, productivity, costs, global projects, and more
- But virtual teams also create substantial challenges:
 - “surface-level” – technology, time zones, hierarchy, languages
 - “deep-level” – lack of shared identity and shared understanding
- To manage virtual teams successfully, leaders need to pay deliberate and careful attention to addressing these challenges

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